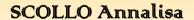
NAPOLI 13 Marzo 2012

ITAILIAN PIG FARMIERS AND SOURCES OF INFORMATIONS

WHIICH THIEY PREFER?



SUIVET

PhD School of Animali and Food Science, University of Padova



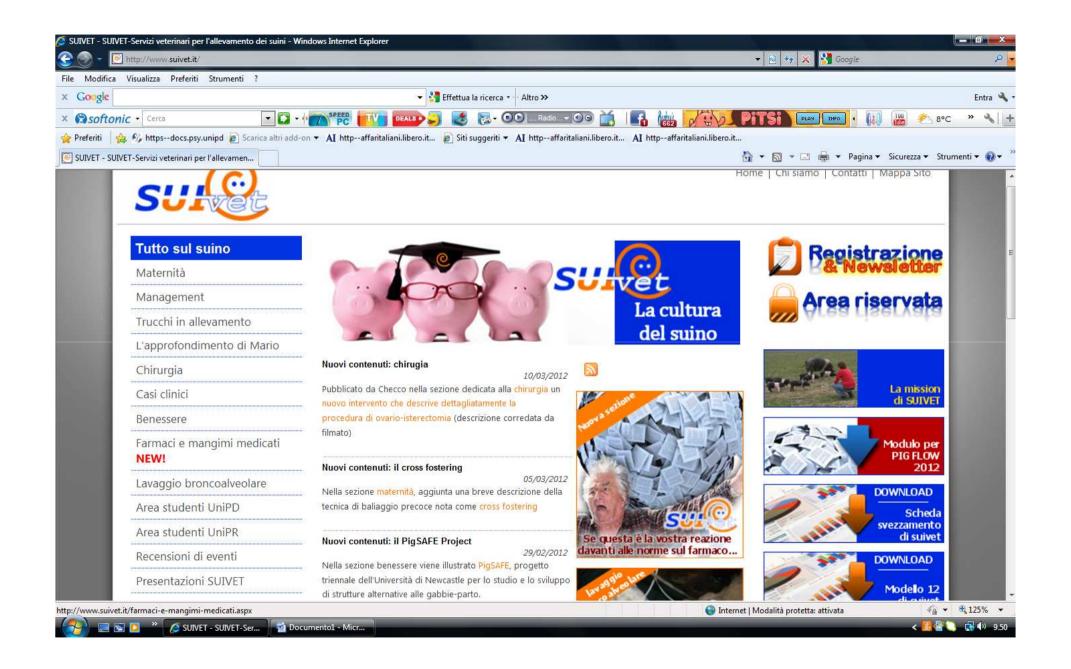








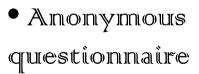




THIE SUIRVEY



- •North-east of Italy
- •Year 2010
- •30 faurinus















SOURCE OF INFO	%
Farm's vet	38
Agricultural associat.	32
Training course	13
Local health authority	12
Trade journals	3
Conventions	0
Other	2

REPRODUCTION

SOURCE OF INFO	%
Agricultural associat.	36
Trade journals	23,5
Farm's vet	19
Local health authority	8,5
Conventions	7 ,5
Training course	5
Other	0





SOURCE OF INFO	%
Farm's vet	38
Agricultural associat.	32
Training course	13
Local health authority	12
Trade journals	3
Conventions	0
Other	2

REPRODUCTION

SOURCE OF INFO	%
Agricultural associat.	36
Trade journals	23,5
Farm's vet	19
Local health authority	8,5
Conventions	7,5
Training course	7
Other	









AGRICUILTURAL ASSOCIATIONS

average 34%



SOURCE OF INFO	%
Farm's vet	38
Agricultural associat.	32
Training course	13
Local health authority	12
Trade journals	3
Conventions	0
Other	2

REPRODUCTION

SOURCE OF INFO	%
Agricultural associat.	36
Trade journals	23,5
Farm's vet	19
Local health authority	8,5
Conventions	7,5
Training course	5
Other	0









FARM'S VET

Average 28,5%





SOURCE OF INFO	%
Farm's vet	38
Agricultural associat.	32
Training course	13
Local health authority	12
Trade journals	3
Conventions	0
Other	

REPRODUCTION

SOURCE OF INFO	%
Agricultural associat.	36
Trade journals	23,5
Farm's vet	19
Local health authority	8,5
ions	7,5
Training course	5
Other	0



TRADE JOURNALS











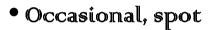


WHY?



TRAINING COURSES







TRADE JOURNALS

- Specific
- Research of innovation







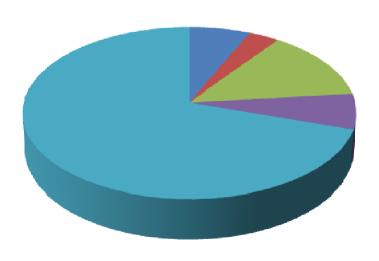






Question to the farmers:

Which person would you like for an assessment of your farm?



FARMERS PREFER
A PERSON
"ON THEIR SIDE"

Agricultural association's technician













CONCLUSIONS

- Agricultural associations and farm vet's are the main popularizers of information to farmers.
- Growing farmers prefer training courses, reproduction farmers prefer trade journals.

Hypothesis:
differentiate the informations,
depending on the end user?













...Thinking about...

Farmers need to feel confident about their informant.

- Complicity
- Trust
- Direct relationship















THANKS FOR THE ATTENTION!

...Keep in touch on

www.suivet.it











